

[Back](#)**Customer information**

Key West Golf Club

Customer No. 101298



Information

Customer details



Outstanding items



Processes

Opportunities



Quotations



Sales orders



Packing slips



Invoices



Tasks

2

Meeting

16.02.2013



Lawn mowers

22.02.2013



Mobile Sales



Logout

Mobile solutions



ERP access on the go

Mobile solutions with smartphones or tablets have become the standard as mobility plays an even bigger role in our living and working environments. Apps for iPad, iPhone, Android and other devices have become more than just a trend – they can be a decisive competitive edge for companies. Now you can also have mobile access to your company data using abas!

Intuitive operations and automatic user interface (UI) adjustments to fit any display size.

When you switch from using abas on a smartphone to using it on a tablet, content will not only be larger, but the structure and layout are also adjusted to take full advantage of the display area. For smaller displays, for example, product information is presented in layered blocks, while for larger displays the entire width of the device can be used and more information provided at once. If the data are comprehensive and cannot be displayed in a single view, then a product full text search will be automatically completed.



Mobile Sales

Mobile Sales

The abas Mobile Sales solution allows you to access your customer and prospect data, as well as manage abas sales and CRM processes. Users can search for customers in their current vicinity, connect to mobile Email clients, and access, edit or create quotes, orders, invoices, tasks and notes in abas.



Mobile Service

Mobile Service

With Mobile Service, service engineers can access assignment planning through a calendar function. Customer data and service product information, including BOM, service history, service orders, and material planning can be managed. Remote materials management and service reports increase efficiency in the field.



Mobile Purchase

Mobile Purchase

Strategically managing vendor relations requires a great deal of information. The most recent mobile solution allows employees in purchasing to access and edit vendor data using any smart device. Complete procurement management is also supported.

From purchasing to external sales and service forces, mobile solutions by abas provide non-stop support around the world. Test it yourself!

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Mobile Sales

External sales force solution

Function overview (excerpt):

Critical sales orders



Creation and editing of notes and tasks

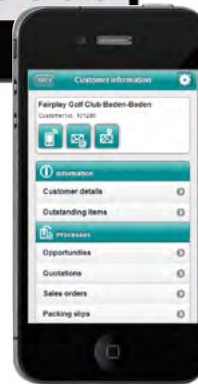


Stock level information and price information for products



Customer overview with revenue and contact information

Graphical evaluations, including for revenue status



Context aware display of notes and tasks

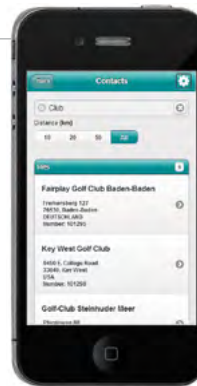
Customer, prospect and contact records

Sales processes management (opportunity, quotation, sales order)

Packing slips, invoices and outstanding items

Accounting for customer-specific prices and discounts

Sales order confirmations as PDFs and delivery to customer per Email



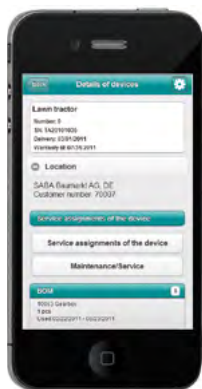
Full text search and area search for customers, prospects or their contacts



Mobile Service

Field service solution for service engineer

Function overview (excerpt):



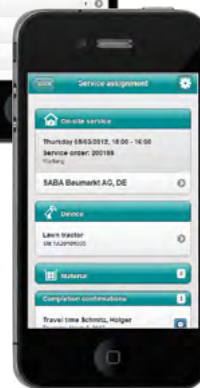
Service BOM,
assignment history
and current service
activities



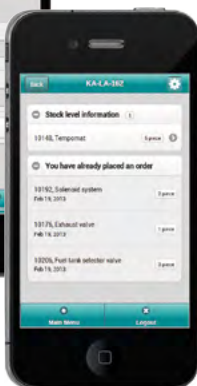
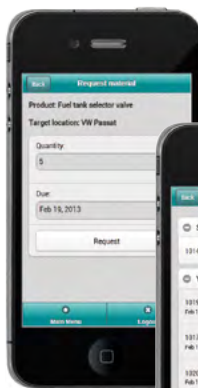
Service
assignment
planning
with calendar
function



Assignment
preparation with
access to customer
data and devices



Assignment times
recording and required
materials per service
reports, including
signatures



Listed materials
management and
material requirements
creation



Mobile Purchase

Application for strategic purchasing

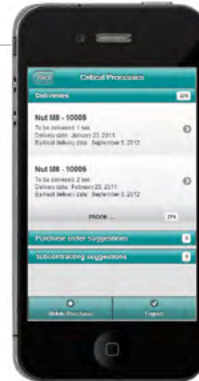
Function overview (excerpt):



Full text search and characteristics search for vendors

Product lists for vendors

Creation and editing of notes and tasks

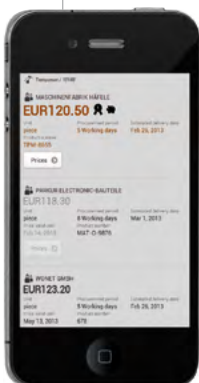


Critical deliveries, purchase order suggestions and subcontracting suggestions

Purchase order suggestions, subcontracting suggestions, blanket order suggestions



Vendor overview with revenue and contact information



Price information and vendor lists for products



Purchasing processes management (requests, purchase orders)

Context aware display of notes and tasks

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